



บริษัท แปซิฟิคไพพ์ จำกัด (มหาชน)
Pacific Pipe Public Company Limited

ทะเบียนเลขที่ 0107547000206

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-Translation-

November 11th, 2016

Re: Management explanation and analysis for three-month period
ended 30 September 2016 and 2015

Attn: The Managing Director
The Stock Exchange of Thailand

Pacific Pipe Public Company Limited would like to clarify the operating results of the three-month period ended September 30, 2016 that net profit was Baht 107.77 million, comparing to the same period of previous year that has net loss Baht 24.72 million, increase Baht 132.49 million or 535.96% as follow:

1. Revenue from sale and service was Baht 1,795.44 million, increased Baht 182.63 million or 11.32% from the same period of last year. This is result from increasing in sale volume.
2. Cost of goods sold and service was Baht 1,569.42 million, increased Baht 0.83 million or 0.05% from the same period of last year. This is result from the increasing in sale volume while steel price and production cost per unit lowers than the same period of last year.
3. Selling expenses were Baht 39.19 million, increased Baht 5.08 million or 14.89% from the same period of last year. This is result from increasing in sale volume.
4. Administrative expenses were Baht 80.68 million, increased Baht 18.19 million or 29.10% from the same period of last year. This is result from increasing in normally administration.
5. Finance cost was Baht 7.39 million; decrease Baht 6.03 million or 44.93% from the same period of last year. This is the result from balance of long-term loan from financial institution Baht 10 million comparing to Baht 407 million in the same period of last year.

Yours faithfully

- Signed by -

(Miss Viriya Ampornapakul)

Managing Director